LISTEN. PRAY. ASK.

The virtuous cycle of invitation

Live wisely among those who are not believers, and make the most of every opportunity. Let your conversation be gracious and attractive so that you will have the right response for everyone. Colossians 4:5-6



Inviting someone to an event is not reliant on a personality trait

QUICK START.

What to expect from this session

- Not 'one size fits all'
- No scripts or role plays
- Fundamentals for conversation
- Have fun in the process

LISTEN.

- Be ready to play the long game, but be prepared for the short game
- Body Language
- Listening over talking
- Discover the links to their lives
- Where is your 'in'



PRAY

- Ask God for direction and wisdom
- Listen How do you hear from God?
- Long-term and 'arrow' prayers
- An integral part of every step

ASK.

- · If you do not ask, you do not get anything
- · 'Power of the pause'
- The blessing of the 'No'
 - Listen: Opportunity to clarify
 - Pray
 - It may lead to a different 'Yes'
- Remember: Regret is worse to live with than a bit of short-term discomfort



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LISTEN. PRAY. ASK.



7 SECONDS AND BEYOND:

HOW TO STRIKE A LASTING CONNECTION FROM A FIRST IMPRESSION

AN EASY ASK: THE EDGE

Dendy Opera Quays; Thu 21 Mar, 6.30pm-7.45pm

'We don't know where our first impressions come from or precisely what they mean, so we don't always appreciate their fragility.' - Malcolm Gladwell

Studies show that first impressions are made within the first few seconds of meeting. In the workplace, everything from your personal appearance, the tone of your voice and even the size of your smile set the stage upon which hunches, gut feelings and opinions arise. Before we've had the chance to demonstrate our abilities, the first impression is already cast. So, what are the secrets to making the best impression in those first few seconds? And how can you go beyond this initial impression into a stronger working relationship?

This is a topic that needs to be taken to The Edge.

Join our speakers as they unpack these fundamental questions of human connection. Radio presenter Duncan Robinson will draw on his vast experience of interviewing people and connecting with them in seven seconds or less, and social scientist and relationship therapist Dr Jenny Brown will show us how to maintain long-lasting relationships through effective communication.

Cost: \$25

Register you and a friend at theedge.live